



**GUYANA OIL & GAS**  
**ASSOCIATION INC**

*Marak Alliance* 

PROTECT, PROMOTE, ADVANCE THE RESPONSIBLE DEVELOPMENT OF OUR OIL AND GAS ECONOMY

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# **FIRST GUYANESE OIL AND GAS LOCAL CONTENT CONFERENCE - A ROADMAP TO ADVANCING VALUE ADDITION AND SUSTAINABILITY**

**DATE: DECEMBER 4 – 5, 2018**

**VENUE: ARTHUR CHUNG CONFERENCE CENTRE, RAILWAY  
EMBANKMENT ROAD  
GEORGETOWN, GUYANA**

**ORGANIZERS: GUYANA OIL & GAS ASSOCIATION IN  
CONJUNCTION WITH MARAK ALLIANCE, CALGARY, CANADA**

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## **DRAFT AGENDA**

**CONTACT:**

Please email any enquiries to:

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**WEBSITE:**

<https://guyana.localcontentworld.com/>



<b>Day 1 – December 4, 2018</b>		
<b>09:00hrs. – 09:30hrs.</b>	<b>Registration and Coffee</b>	
<b>09:35hrs. – 10:00hrs.</b>	<b>Welcome Address</b>	<b>Mr. Nigel Hughes</b> – Director; Guyana Oil and Gas Association
<b>10:05hrs. – 10:35hrs.</b>	<b>Local Business Procedures and Development</b>	<b>Representative;</b> Guyana Office for Investment
<b>10:40hrs. – 11:10hrs.</b>	<b>Local Content, Why does it matter?</b>	<b>Mr. Roger Tissot</b> – Local Content Consultant; Marak Alliance
<b>11:15hrs. – 12:00hrs.</b>	<b>Panel Discussion: Benefits for Guyana</b>	<b>Mr. Robert M. Persaud</b> – Former Minister of Natural Resources and the Environment <b>Ms. Valrie Grant</b> – Chair; Small Business Bureau <b>Mr. Manniram Prashad</b> – President and CEO; Guyana Oil and Gas Energy Chamber
<b>12:05hrs. – 13:25hrs.</b>	<b>Lunch and Exhibition on Display</b>	
<b>13:30hrs. – 13:55hrs.</b>	<b>Saipem’s Corporate Local Content Policy</b>	<b>Mr. Thuranthiran Nadarajah</b> – Country/Base Manager; Guyana, LIZA CB Project
<b>14:00hrs. – 14:25hrs.</b>	<b>Local Content Value Addition Options and Practical Solutions</b>	<b>Dr. Maria Beug-Deeb</b> – President; T&M Associates, International Local Content Expert (Middle East and Africa)
<b>14:30hrs. – 14:55hrs.</b>	<b>Fast-tracking the Development of a Competent Local Workforce Guyana’s Deepwater Subsea Developments</b>	<b>Mr. Keith Lewis</b> – Subsea Consultant
<b>15:00hrs. – 15:25hrs.</b>	<b>Coffee Break and Exhibition Networking</b>	
<b>15:30hrs. – 16:15hrs.</b>	<b>Local Content and the Environment</b>	<b>Short Video Presentation - Reel Seascapes</b> <b>Open Panel Discussion</b>
<b>16:20hr. – 16:30hrs.</b>	<b>End of Day One Remarks</b>	<b>Mr. Roger Tissot</b> – Local Content Consultant; Marak Alliance



<b>Day 2 – December 5, 2018</b>		
<b>09:00hrs. – 09:30hrs.</b>	<b>Registration, Coffee and Exhibition Networking</b>	
<b>09:35hrs. – 09:45hrs.</b>	<b>Recap of Day 1</b>	<b>Mr. Roger Tissot</b> – Local Content Consultant; Marak Alliance
<b>09:55hrs. – 10:25hrs.</b>	<b>Facilitating Local Content: Role of Local Businesses</b>	<b>Mr. Deodat Indar</b> – President; Georgetown Chamber of Commerce and Industry
<b>10:30hrs. – 11:15hrs.</b>	<b>Local Content Experiences from Other Geographies, Potential Lessons for Guyana</b>	<b>Mr. Carlos LaTorre</b> – International Services Manager; South America, TechnipFMC
<b>11:20hrs. – 12:00hrs.</b>	<b>Panel Discussion – Value Creation for Guyana</b>	<b>Dr. Maria Beug-Deeb</b> – President; T&M Associates, International Local Content Expert (Middle East and Africa) <b>Mr. Deodat Indar</b> – President; Georgetown Chamber of Commerce and Industry <b>Mr. Thuranthiran Nadarajah</b> – Country/Base Manager; Guyana, LIZA CB Project
<b>12:05hrs. – 13:25hrs.</b>	<b>Lunch and Exhibition on Display</b>	
<b>13:30hrs. – 14: 00hrs.</b>	<b>Forming Human Capital: Skills Development and Gap Analysis</b>	<b>Professor Leyland Lucas</b> – Dean; School of Entrepreneurship and Business Innovation, University of Guyana
<b>14:005hrs. – 14:35hrs.</b>	<b>Suppliers Development Program</b>	<b>Mr. Marcelo Neuman</b> – Associate Professor and Researcher; Universidad Nacional de General Sarmiento
<b>14:40hrs. – 15:15hrs.</b>	<b>Panel Discussion – Industrial Policy for Guyana</b>	<b>Mr. Carlos LaTorre</b> – International Services Manager; South America, TechnipFMC <b>Ms. Valrie Grant</b> – Chair; Small Business Bureau <b>Professor Leyland Lucas</b> – Dean; School of Entrepreneurship and Business Innovation, University of Guyana
<b>15:00hrs. – 15:25hrs.</b>	<b>Coffee Break and Exhibition Networking</b>	
<b>15:30hrs. – 16:15hrs.</b>	<b>Maximizing Local Economic Benefits for Guyana</b>	<b>Open Panel Discussion</b>
<b>16:20hrs. – 16:30hrs.</b>	<b>End of Day Two and Closing Remarks</b>	<b>Mr. Roger Tissot</b> – Local Content Consultant; Marak Alliance
<b>16:35hrs. – 18:35hrs.</b>	<b>Closing Cocktail Reception</b>	